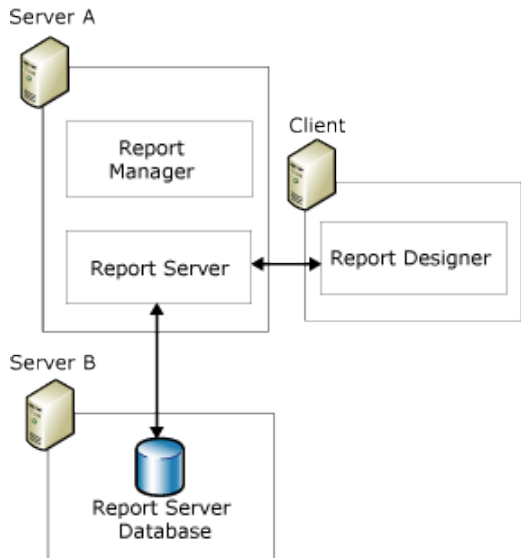


Do you have challenges in getting actionable business analytics & reporting data from your Point.Man ERP System?

Bridging the Gap Between Data and Decision: To be successful in today's competitive marketplace, organizations need to extend information beyond the walls of their organization and seamlessly interact with customers, partners, and suppliers in real time. Our Report Pro Plus application coupled with a team of consultants skilled in building reports using Point.Man ERP data will enable your organization to transform valuable enterprise data into shared information for insightful, timely decisions at a lower total cost of ownership. Report Pro "Plus" includes our custom application PLUS our team of experts with reporting services implementation, report development, and report management using data from Point.Man ERP (and most other data sources).



Report Pro Plus is powered by SQL Server Reporting Services (SSRS). If you have a SQL Server (2005-2012) you should have everything needed to deploy and operate Report Pro Plus version 4.

SSRS is a comprehensive, server-based solution that enables the creation, management, and delivery of both traditional, paper-oriented reports and interactive, Web-based reports. An integrated part of the Microsoft business intelligence framework, Reporting Services combines the data management capabilities of SQL Server and Microsoft Windows Server with familiar and powerful Microsoft Office System applications to deliver real-time information to support daily operations and drive decisions.

Report Pro Plus for Point.Man ERP was developed to fill these gaps in Point.Man:

- Lack of standard reports and limited report formats in Point.Man ERP
- Minimal ad-hoc reporting tools for Point.Man ERP
- Limited report flexibility in Point.Man ERP

Case Study: In early 2002 Microtek Medical Holdings, a market leader in infection and fluid control products, needed to give its management team faster, fuller insights into all areas of its operations to turn the company around. In order to cut time-to-market, speed its global supply chain and increase competitiveness they tasked MindHARBOR with building and delivering a business intelligence application (Report Pro Plus) that could fill gaps they had identified in their Point.Man ERP system. Microtek not only achieved its goals with the help of our Report Pro Plus business intelligence solution for manufacturing and the Point.Man ERP System, but grew to the point it was acquired by Ecolab in November of 2007.

The Back Story and Timeline: Microtek Medical Holdings, Inc. (first incorporated as Isolyser Company, Inc. in 1987 - Nasdaq symbol OREX)- the company is headquartered in Alpharetta, Georgia. It has facilities in the United States, Germany, France, the Dominican Republic, China, Mexico, Malta, and the Netherlands.

March, 1997: Isolyser selects Point.Man ERP and deploys the system throughout their operating units.

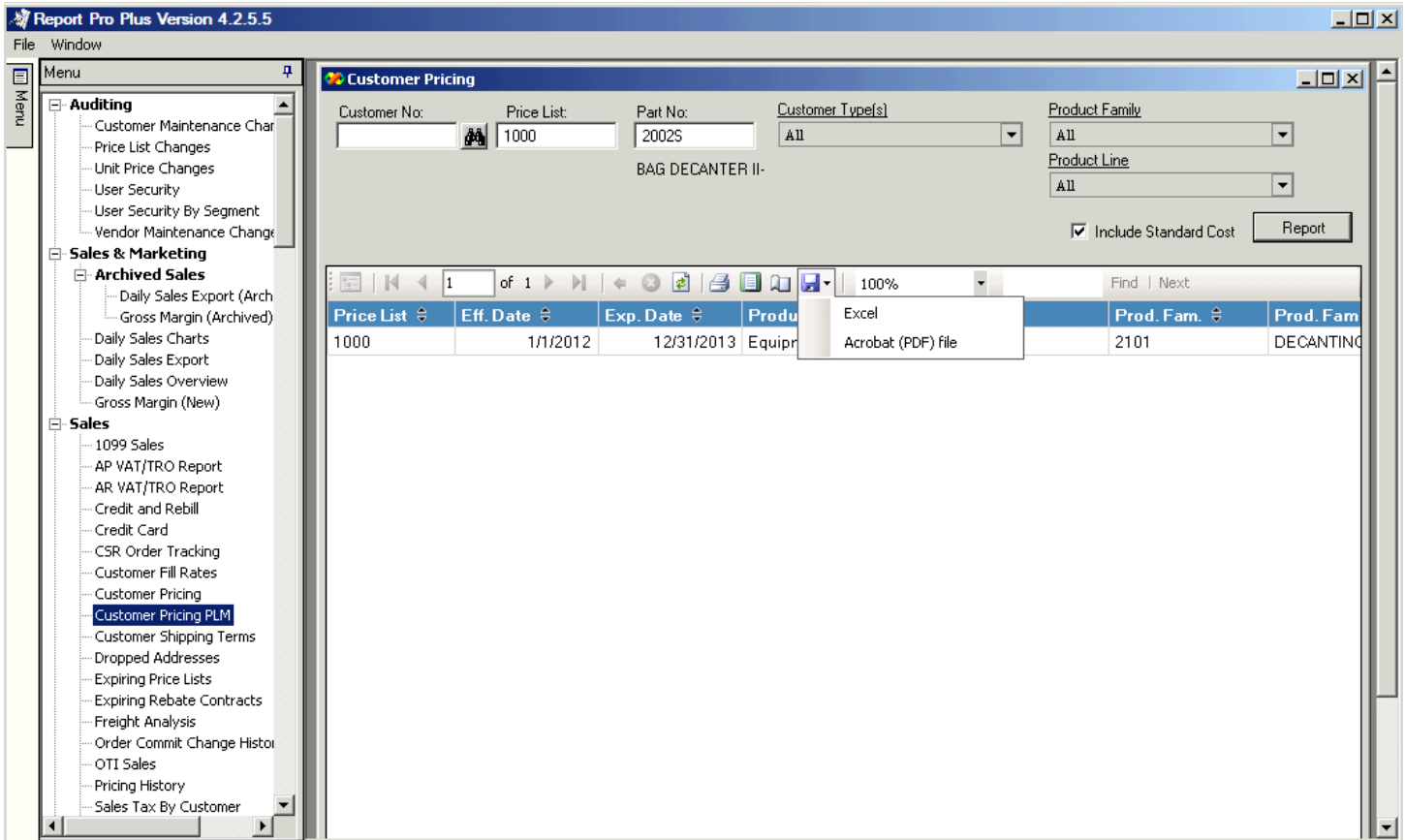
April 19, 2000: PRNewswire -- Isolyser Company, Inc. (Nasdaq: OREX) today announced the establishment of MindHarbor, Inc. In an effort to reduce corporate expenditures, Isolyser transformed the talents of its information technology department into a potential profit-center by creating this subsidiary which will continue to manage their IT operations. MindHarbor launches as a technology services provider offering an array of information systems solutions for small to mid-size companies both in the Atlanta metropolitan market and on a national basis.

March 12, 2001: PRNewswire -- Isolyser Company, Inc. (Nasdaq: OREX) reported a net loss of \$12.1 million for year 2000, versus a net income of \$770 thousand from the year prior. This significant decline in profits prompted a major restructuring and reorganization for the corporation in 2001. The newly formed MindHARBOR was tasked with creating a reporting solution that could bridge the business intelligence gaps found with their Point.Man ERP system. Report Pro 1.0 was designed and launched in late 2001.

July, 2002: Isolyser changes its name to Microtek Medical Holdings, Inc. (Nasdaq symbol changed to MTMD) – MindHARBOR and the Report Pro Plus solution was selected over other options to provide the management team business intelligence and mission critical operational reporting data to aid them in moving the organization in new directions.

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2002-2006: These were turn-around years for Microtek. Their management team relied on MindHARBOR and invested extensively in what evolved into Report Pro Plus versions 2.0 - 3.0. Their goal was to sharpen and polish reporting data pulled from the Point.Man ERP to support decisions made in streamlining the organization, driving revenue both domestic and international, and in supply chain management. During this time more and more mission critical data was generated using Report Pro and ultimately used to improve operations and in all strategic planning. These vital reports and applications were developed / managed by MindHARBOR using the Report Pro Plus for Point.Man ERP solution.

Microtek Medical Holdings (MTMD)

Income Statement (USD)			Annual Quarterly		
FISCAL YEAR ENDING	31-DEC 2002	31-DEC 2003	31-DEC 2004	31-DEC 2005	31-DEC 2006
Total Revenue	86.7M	98.7M	127M	134M	142M
Gross Profit	36.5M	41.5M	51.8M	54.7M	58.0M

November, 2007 – 2012/Current: Microtek Medical Holdings, Inc. was acquired by Ecolab in November of 2007 and begins operations as a subsidiary of Ecolab, forming the healthcare division of an 11 billion dollar global leader in water, hygiene, and energy technologies



Report Pro Plus for Point.Man ERP

and services conglomerate. The company has kept the Point.Man ERP platform in place and Report Pro Plus has since evolved to version 4.2.5, managing business intelligence reporting for almost every area of its operations. The MindHARBOR team has continued to work closely with the Ecolab Management team on a daily basis in providing further enhancements to Report Pro Plus and in managing all reporting, as well as delivering other custom applications for their Point.Man ERP system (as well as other projects for various Ecolab business units/operating platforms).

(A recent snapshot of reports being driven by Report Pro Plus)

ReportPRO PLUS for Point.Man ERP Custom Reporting and Analytics Solution by MindHARBOR, Inc.							
Category	Report	Category	Report	Category	Report	Category	Report
Auditing	Unit Price Changes	Maintenance	Report Usage Log	Planning/Inventory	Expiring Lot Report	Purchasing	Last PO Cost vs Standard Cost
Auditing	User Security	Maintenance	System Defaults	Planning/Inventory	Raw Materials History	Purchasing	Supplier Part XREF
Auditing	User Security By Segment	Maintenance	User Group Security	Planning/Inventory	Inventory Transaction Inquiry	Purchasing	Supplier Affidavit
Auditing	Price List Changes	Maintenance	User Group Members	Planning/Inventory	BOM Breakout By Segment	Sales	Credit Card
Auditing	Customer Maintenance Changes	Maintenance	Menu Editor	Planning/Inventory	Budget Parts	Sales	Dropped Addresses
Auditing	Vendor Maintenance Changes	Maintenance	User Menu Access	Planning/Inventory	MTO MTS Report	Sales	Customer Fill Rates
Data Mgmt.	Report Email	Maintenance	User Group Membership	Planning/Inventory	Work Order Planning	Sales	Shipment Tracking
Data Mgmt.	PO to SO Action Update	Maintenance	Group Menu Access	Planning/Inventory	OTIF Daily Summary	Sales	Users In Invoice Maintenance
Data Mgmt.	Sales Rep. Cust Update	Other	CSR Price List	Planning/Inventory	Safety Stock Report	Sales	Vertex Check
Data Mgmt.	Forms	Other	Pick Ticket	Planning/Inventory	Part Maintenance Change Rep.	Sales	CSR Order Tracking
Data Mgmt.	PO to SO Generation	Other	Price List	Planning/Inventory	Part Extended Attributes	Sales	Unposted Invoices
Data Mgmt.	PO/SO Discrepancies	Other	Cust Price List	Production Tracking	Inventory Snapshot	Sales	Voided Invoices
Financial	Vertex Daily Exception Report	Other	Part Type Change	Production Tracking	Negative Stock	Sales	Order Commit Change History
Financial	Over 90	Other	LOT Shipments	Production Tracking	Open Dispositions	Sales	Freight Analysis
Financial	Open Invoices	Other	Container Application	Production Tracking	Part Usage	Sales	Customer Pricing
Financial	AR Adjustments	Other	Sales Orders by Hour	Production Tracking	Shortage Report	Sales	Customer Shipping Terms
Financial	EDI Invoices	Other	Tech Report	Production Tracking	Store Room Locs	Sales	Expiring Price Lists
Financial	Material Price Variance	Planning/Inventory	Loc to Loc - DE1	Production Tracking	Work Order Report	Sales	Sales Tax By Customer
Financial	J&E Listing	Planning/Inventory	PO to SO	Production Tracking	Workorders(Positives Only)	Sales	Expiring Rebate Contracts
Financial	Voucher With Receivers	Planning/Inventory	BOM Analysis	Production Tracking	Scrap Report	Sales	"product name wheld" Sales
Financial	AP Distributions	Planning/Inventory	Raw Material w Std Cost	Production Tracking	Inventory Variance	Sales	AR VAT/TRO Report
Financial	Discounts/Adjustments	Planning/Inventory	Transfer Report	Production Tracking	Inventory Variance By Date	Sales	AP VAT/TRO Report
Financial	Variance Account Detail	Planning/Inventory	Transfer Order Shipments	Production Tracking	Inventory Reserve Analysis Rep.	Sales	Sales Tax History Report
Financial	Tax Write Offs	Planning/Inventory	Sterile Product Listing	Production Tracking	QC Samples Report	Sales	Credit and Rebill
Financial	Misc Charges by GL Account	Planning/Inventory	Latex Part Status	Production Tracking	Open Dispositions By Segment	Sales	1099 Sales
Financial	Intercompany Invoices by Rcvr	Planning/Inventory	Open Transfer Orders	Production Tracking	Production Against Work Orders	Sales	Top Ten Vendors
Financial	Check Register Listing	Planning/Inventory	Filtered Part Search	Production Tracking	Work Orders with Zero Balance	Sales	Selling Script
Financial	Rebate Summary	Planning/Inventory	Product Specification	Production Tracking	Material Tracking	Sales	Customer Pricing PLM
Financial	Intrastat Dispatch	Planning/Inventory	Inventory Text	Production Tracking	Staging Report	Sales & Mktg	Daily Sales Overview
Financial	RMAs with Credit Memos	Planning/Inventory	On-Hand Inv By Warehouse	Production Tracking	Quality Scorecard Report	Sales & Mktg	Daily Sales Export
Financial	Monthly Sales from Vertex	Planning/Inventory	Product Family Grouping	Purchasing	Purchase Price Variance	Sales & Mktg	Gross Margin (New)
Financial	Open Orders On Credit Hold	Planning/Inventory	Sales Orders	Purchasing	Supplier Report	Sales & Mktg	Daily Sales Charts
Financial	Vendor Master File	Planning/Inventory	Open Sales Orders - DR	Purchasing	Purchasing Inventory Mgmt	Sales & Mktg	Archived Sales
Financial	Customer Ageing	Planning/Inventory	Open Sales Orders	Purchasing	Open Purchase Orders	Shipping	Shipments
Financial	RMA Receiver/Credit Memo	Planning/Inventory	Part Listing	Purchasing	Past Due Purchase Orders	Shipping	Lot Trace
Financial	Customer Aging	Planning/Inventory	Inventory Change Summary	Purchasing	UOM Comparison	Shipping	Shipments with Lot Numbers
Financial	Check Reconciliation	Planning/Inventory	Inventory Analysis by Seg.	Purchasing	Supplier Delivery	Shipping	Shipments Requiring Product Certs
Financial	STRO Gross Margin	Planning/Inventory	Raw Material Analysis	Purchasing	Purchase Order Receipts	Shipping	Shipment Listing
Maintenance	Menu Setup	Planning/Inventory	Inventory Value Summary	Purchasing	Supplier Report (New)	Shipping	Shipment Tracking Number
Maintenance	Process Monitor	Planning/Inventory	Venodyne Serial Numbers	Purchasing	Raw Materials Vendors Paid	Shipping	Finished Goods Distribution
Maintenance	Report Usage Chart	Planning/Inventory	Inventory Transactions	Purchasing	Supplier Delivery Performance	Shipping	Update Shipment Tracking # & Ft
		Planning/Inventory	Empty Bin Locations	Purchasing	PO by Vendor	Shipping	Shipment - Viewpoint

Other Applications Developed by MindHARBOR for Point.Man ERP

- SOX Compliance Security Routing / Auditing Application
- Sales Commission System
- Sales Reporting / Territory Management System
- Customized Payroll Module for/with ADP (local language printing)
- eShop.NET integrated ecommerce solution for Point.Man ERP
- Customer Contracts Management System
- Price List Manager - Contract Pricing, Expiring Pricing and Rebate Manager
- NEW March 2012 – Customer Credit Management Solution

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